



FreightLine

An Insurance Solution designed
for the Haulage Industry

Provided by

Brett&Randall

A **Brokerbility** Company

FreightLine

An Insurance Solution designed for the Haulage Industry

As an established and professional haulage broker with over fifteen years experience in logistics, Brett&Randall has developed strong relationships with leading insurers and a thorough understanding of the haulage industry. These relationships have enabled us to design FreightLine - a bespoke insurance solution offering unrivalled deals for our clients.

Providing fleet insurance is about more than competitive premiums. Brett&Randall assemble packages to protect the assets of the client and actively assist Fleet Managers and Company Directors with a range of Fleet Management services. We also provide guidance on compliance with current legislation.

Involvement in the management of a customer's fleet is a key policy feature of FreightLine...

Whether you are a parcel or pallet carrier, operating in a network, a dedicated haulier or freight forwarder, FreightLine offers competitive solutions to meet your requirements.

Brett&Randall has experience and involvement with a range of logistics and haulage networks, including;

APC upn PALLET TRACK
PAL-EX Palletways Businesspost

and provide solutions tailor-made to protect the assets of your business that include;

- Motor Fleet Insurance
- Risk Management
- Carriers & Warehouse Keepers Liability
- Property & Legal Liability
- Health & Safety
- Employee Benefits



When one of my trucks had a bit of a disagreement with my warehouse, Brett&Randall were on the scene to help and advise us in a matter of hours. We have been with them for five years now and they have always responded promptly whenever we've had a problem.

**Bob Farrell, Managing Director
Farrell Transport Ltd,
part of Pallet Track**

FreightLine Policy Features:

- **Motor Fleet Insurance**
We can provide cover on a fully comprehensive or third party basis, for all your vehicles from courier vans to tractor units and trailers.
- **Goods in Transit & Carriers Liability**
Providing bespoke solutions to ensure that your Goods In Transit/ Carriers Liability requirements are fully and adequately covered.
- **Property & Legal Liability**
A tailor-made solution protecting the assets of the business, resultant financial losses and legal liabilities to employees and third parties.
- **Directors & Officers Liability**
- **Group Personal Accident**
FreightLine provides the company with a weekly benefit following an accident or injury to any employee, in or out of work, for up to two years.
- **Company Driver Handbooks**
- **Driver Training**
- **Access to Dedicated Claims Handlers**
- **24hr Claims Update Service**
- **Pocket Cameras**
Supplied to be kept in vehicles for photographic evidence in the event of an accident.
- **Accident Report Procedures**

Brett&Randall are good at what they do. They know the business inside out, and have answers before I ask the questions.

Brett&Randall don't work for you, they work with you. They take time to come up with solutions to fit the business and they don't need any prompting. I am more than pleased with the service I am getting which leads to a better client/customer relationship, making it a partnership, which is what I have with Brett&Randall.

**Len Allday, Managing Director
Allday Express Distribution**

Goods in Transit and Carriers Liability Insurance

One of the main problems you face as a carrier is that many of your customers simply do not understand the haulage industry.

Some customers really do think you'll arrive in a 44 tonne artic, pick up half a pallet of goods, drive it all the way to Aberdeen, fully insure it and charge them £60.

These customers do not understand subcontracting, hub operations and worse still, they do not read or understand conditions of carriage.

We have spoken to many commercial businesses and when the question is asked about Goods In Transit insurance, the reply is very often that if their goods get lost or damaged, the carrier will have to pay for it!

At **Brett&Randall** we can arrange competitive cover for your liability under your contract conditions of carriage. We can give you increased limits of cover for valued customers. We can arrange cover on an All Risks basis if required. Most of all we can advise you on the publishing of conditions of carriage so that in the event of a claim you will be fully protected by a Common Law back up should you be taken to court.

In this increasingly litigious society, this is most important.

“ *Brett&Randall introduced a Health and Safety expert to update our Health and Safety policy and risk assessment. Brett&Randall then provided copies of these documents to the insurers who, as a result, reduced our premiums in recognition of our proactive approach to Health and Safety.*

**Julian Lowe, Managing Director
Matlock Transport**

”



FreightLine Claims Service:

As a haulage client of **Brett&Randall** you will benefit from:

■ Up to date information...

Exclusive access to our on-line, real time claims tracking system. This enables clients to view all claims, including current payments and insurer services.

■ In-House Service...

Our own experienced and dedicated claims handlers deal with all claims, from cradle to grave. None of these processes are outsourced.

■ Hands On Approach...

Direct contact with engineers and your insurers to ensure minimal vehicle downtime when the vehicle is off the road. Repairs can also be agreed with local garages.

■ Fleet Claims Management...

A proactive approach, working closely with you to manage your claims experience to reduce the claims frequency and ultimately premium costs.

■ Regular Reporting...

Reports are provided on a quarterly basis designed to track up to date claims performance and identify problem trends.

■ Post Loss Assistance...

Cameras and accident report cards are provided at no extra charge. This enables drivers to gather information at the scene, and if appropriate this can be used to defend your position in a non-fault claim.



“If your trailer is stolen whilst unattended, does **your** current policy cover this?

...FreightLine **does**”

“Your business may rely heavily on income derived from warehousing, storage and resultant distribution. If your warehouse was destroyed in a fire, does **your** policy cover your loss of revenue?

...FreightLine **does**”



Brett&Randall have looked after us for over five years now and we are more than satisfied with the level of service they provide. They understand our business and have an in depth knowledge of the haulage industry particularly the APC Network, of which we are part. The advice they gave us after we had a major problem proved absolutely invaluable. They fought our case and saved us from a situation that could have been disastrous.

Nick Taylor, Managing Director
Derby Express Couriers



We operate in the Pallex Network and have been with Brett&Randall for several years. We've been more than happy with the level of service they provide.

We had been with our previous broker for quite some time, but moved because Brett&Randall saved us a considerable amount of money on our insurance premiums. We also realised that they really understand the Haulage Industry.

It's not totally down to cost – you always have that worry about whether you'll receive the same level of service, especially when you're looking at dealing with a broker based 150 miles away. We've never had a problem; they've done everything they said they would.

Ted Beat, Managing Director
Millfield Haulage



Our Specialist Haulage Team

Mark Taylor
Fleet Specialist

Mark joined Brett&Randall in 1997 having previously worked for Allianz. He is an Associate of the Chartered Insurance Institute and is responsible for new business development, Sales and Marketing and provides an outstanding servicing role for all clients in the haulage sector.



Julian Hoon
Goods in Transit Specialist

Julian joined Brett&Randall in 1991 having worked in the Marine division of a major insurance company for the previous 17 years. Julian has responsibility for the day to day running of Brett&Randall's Marine, Goods in Transit and Haulage Liability business.



Jon Tyler
Claims Manager

Jon joined Brett&Randall in 1996, having previously worked for a leading international firm of loss adjusters. He has management responsibility for the Claims team at Brett&Randall and deals mainly with transit and large, more complex claims.



Brett&Randall

Charles Berry House 45 East Bond Street Leicester LE1 4SX
T 0116 242 3359 F 0116 222 8300 E mtaylor@brettandrandall.co.uk

A **Brokerbility** Company Authorised and regulated by the Financial Services Authority